

HOTEL ASSOCIATION OF THE NORTHERN MARIANA ISLANDS

HANMI AVERAGE MONTHLY ROOM OCCUPANCY RATE

	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Jan.	82.30%	83.40%	76.85%	74.64%	86.92%	91.96%	69.85%	60.54%	61.15%	64.23%	72.47%	82.63%	76.61%	74.53%	69.70%	72.40%	77.31%	80.48%	74.42%	81.26%	85.39%	91.05%	92.07%	91.13%	95.18%	97.12%	89.27%	85.52%
Feb.	87.90%	85.00%	85.28%	87.77%	92.03%	95.92%	71.90%	69.48%	69.32%	71.63%	66.79%	79.28%	82.03%	76.85%	73.43%	73.60%	76.16%	79.81%	83.06%	85.66%	86.93%	94.45%	96.30%	92.57%	97.95%	99.87%	97.68%	90.42%
Mar.	80.10%	74.90%	78.98%	82.20%	88.22%	81.80%	58.86%	58.37%	58.87%	60.65%	57.25%	63.69%	69.96%	70.40%	59.77%	63.37%	58.35%	59.42%	70.98%	71.24%	79.95%	93.12%	86.86%	83.75%	82.15%	88.65%	87.23%	76.52%
Apr.	70.30%	62.00%	66.85%	71.42%	80.76%	83.67%	56.70%	55.89%	55.37%	56.05%	52.00%	51.84%	64.81%	69.15%	56.48%	49.45%	55.34%	54.00%	51.32%	46.73%	67.80%	75.63%	73.67%	83.65%	78.05%	89.54%	84.29%	79.77%
May	75.00%	67.22%	73.38%	83.30%	85.79%	83.49%	58.97%	56.62%	58.22%	57.66%	53.26%	50.40%	63.75%	66.56%	64.87%	52.32%	57.28%	49.23%	50.44%	52.84%	59.76%	72.80%	74.10%	81.92%	77.38%	86.28%	78.84%	80.41%
Jun.	77.30%	64.50%	68.66%	79.06%	84.59%	82.71%	57.82%	56.38%	63.09%	55.30%	60.93%	49.89%	76.93%	74.41%	66.38%	55.42%	58.39%	46.91%	57.15%	55.12%	63.93%	77.74%	79.55%	83.77%	86.98%	91.16%	83.56%	87.92%
July	76.20%	69.28%	77.07%	83.46%	81.94%	74.24%	51.89%	59.65%	62.08%	57.40%	67.87%	59.53%	70.87%	73.89%	64.42%	57.27%	62.17%	55.09%	61.65%	56.93%	65.61%	83.47%	81.91%	85.20%	91.84%	94.93%	79.54%	82.30%
Aug.	77.70%	87.24%	87.35%	91.87%	90.22%	75.08%	55.83%	60.62%	63.83%	61.63%	71.61%	63.39%	74.66%	71.77%	66.47%	65.30%	60.22%	66.18%	69.01%	69.77%	82.68%	94.01%	91.07%	82.75%	93.09%	97.25%	89.79%	88.81%
Sep.	85.90%	75.87%	83.77%	89.09%	87.29%	77.92%	52.78%	60.89%	62.79%	47.88%	64.06%	71.64%	79.33%	79.65%	63.08%	49.20%	55.14%	63.00%	59.85%	60.34%	66.95%	74.89%	73.24%	94.27%	84.78%	89.83%	81.24%	66.15%
Oct.	73.80%	67.56%	69.29%	77.90%	83.26%	73.67%	47.05%	60.46%	59.82%	32.98%	54.68%	63.67%	63.26%	60.66%	58.53%	49.30%	59.01%	39.37%	54.44%	52.43%	58.57%	71.54%	71.53%	91.06%	79.72%	81.84%	75.68%	
Nov.	78.40%	73.56%	82.32%	87.29%	90.14%	81.53%	57.62%	65.27%	62.84%	39.33%	63.84%	71.37%	67.23%	60.90%	58.74%	58.90%	61.06%	48.44%	61.55%	64.33%	74.53%	80.84%	83.13%	88.04%	90.15%	83.49%	60.30%	
Dec.	75.10%	71.39%	74.58%	83.51%	75.70%	74.26%	57.32%	61.16%	57.37%	48.41%	75.57%	71.22%	71.59%	63.20%	61.04%	61.21%	62.24%	57.48%	67.57%	67.79%	84.60%	86.20%	85.48%	88.31%	94.24%	90.76%	78.28%	
	78.10%	73.49%	77.03%	82.62%	85.57%	81.35%	58.05%	60.44%	61.23%	54.43%	63.36%	64.88%	71.75%	70.16%	63.57%	58.98%	61.89%	58.28%	63.45%	63.70%	73.06%	82.98%	82.41%	87.20%	87.63%	90.89%	82.14%	81.98%

AVERAGE MONTHLY ROOM RATE

	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2017	2019
Jan.	\$117.98	\$126.96	\$120.66	\$128.14	\$137.01	\$153.97	\$152.90	\$113.47	\$101.10	\$102.27	\$95.48	\$97.81	\$87.50	\$89.96	\$105.62	\$107.06	\$109.70	\$116.42	\$110.53	\$116.21	\$124.02	\$128.53	\$148.28	\$159.43	\$161.85	\$174.44	\$177.89	\$161.56
Feb.	\$121.84	\$123.63	\$116.50	\$119.29	\$137.56	\$145.88	\$137.17	\$92.17	\$88.38	\$86.45	\$71.83	\$87.76	\$80.67	\$80.90	\$89.26	\$94.41	\$97.05	\$93.00	\$96.63	\$101.56	\$105.54	\$117.94	\$140.44	\$157.42	\$165.88	\$169.03	\$185.63	\$190.23
Mar.	\$121.43	\$124.38	\$114.60	\$116.34	\$117.08	\$143.26	\$137.65	\$104.65	\$83.91	\$89.28	\$82.01	\$82.43	\$79.33	\$82.27	\$91.17	\$86.01	\$96.55	\$90.55	\$89.38	\$89.45	\$94.72	\$100.41	\$116.57	\$124.42	\$129.01	\$133.13	\$140.08	\$140.39
Apr.	\$102.05	\$108.99	\$106.09	\$105.93	\$117.52	\$125.96	\$117.26	\$96.04	\$85.24	\$87.49	\$78.26	\$73.64	\$79.24	\$82.76	\$85.40	\$84.67	\$92.68	\$91.02	\$87.67	\$93.55	\$93.35	\$103.07	\$113.35	\$119.26	\$127.19	\$131.13	\$138.97	\$135.00
May	\$103.63	\$109.37	\$102.19	\$107.44	\$115.96	\$123.44	\$113.64	\$96.02	\$88.42	\$88.90	\$81.75	\$72.74	\$79.32	\$87.36	\$88.71	\$89.56	\$93.54	\$96.13	\$93.75	\$91.15	\$97.39	\$105.14	\$114.39	\$123.88	\$130.32	\$134.03	\$140.67	\$133.23
June	\$107.71	\$110.17	\$101.54	\$110.23	\$120.40	\$128.68	\$107.87	\$89.09	\$76.90	\$80.54	\$72.02	\$70.61	\$72.99	\$78.91	\$80.23	\$82.88	\$92.18	\$87.05	\$86.36	\$85.61	\$92.51	\$102.67	\$111.13	\$119.19	\$126.94	\$131.08	\$135.41	\$135.17
July	\$123.04	\$116.64	\$113.05	\$125.32	\$135.40	\$145.17	\$120.93	\$107.64	\$90.56	\$92.24	\$80.85	\$79.25	\$79.86	\$84.57	\$93.03	\$94.79	\$97.14	\$97.08	\$96.96	\$103.00	\$107.74	\$120.06	\$130.57	\$134.25	\$144.20	\$149.95	\$158.86	\$153.46
Aug.	\$141.95	\$134.05	\$130.17	\$146.21	\$162.96	\$172.53	\$140.73	\$138.73	\$113.55	\$122.65	\$107.46	\$109.37	\$91.95	\$99.08	\$113.62	\$111.81	\$119.18	\$106.58	\$112.01	\$118.80	\$123.78	\$131.32	\$146.51	\$139.92	\$156.25	\$163.40	\$172.77	\$152.32
Sep.	\$114.59	\$111.28	\$113.35	\$119.74	\$125.11	\$130.45	\$95.15	\$88.17	\$80.33	\$80.41	\$74.68	\$75.00	\$78.05	\$81.51	\$83.72	\$85.35	\$89.22	\$86.03	\$87.53	\$91.28	\$93.02	\$107.12	\$116.84	\$122.99	\$130.98	\$132.52	\$141.96	\$138.79
Oct.	\$95.32	\$97.22	\$95.30	\$101.79	\$108.96	\$113.53	\$83.84	\$83.15	\$73.49	\$77.13	\$72.05	\$75.51	\$73.62	\$78.78	\$84.41	\$79.19	\$86.54	\$85.99	\$89.17	\$89.85	\$94.18	\$106.89	\$118.98	\$124.41	\$136.02	\$144.76	\$145.46	
Nov.	\$93.49	\$103.64	\$92.26	\$103.18	\$111.29	\$115.32	\$81.47	\$81.42	\$80.30	\$73.91	\$74.30	\$70.31	\$75.31	\$77.70	\$82.47	\$83.71	\$89.34	\$86.39	\$87.19	\$88.49	\$93.15	\$105.90	\$114.59	\$122.25	\$124.69	\$134.23	\$132.91	
Dec.	\$109.69	\$111.79	\$108.05	\$117.63	\$143.52	\$134.60	\$118.12	\$97.22	\$94.61	\$89.93	\$86.79	\$90.97	\$87.21	\$90.66	\$97.81	\$103.67	\$109.70	\$106.93	\$103.61	\$102.39	\$113.20	\$130.80	\$139.73	\$142.89	\$148.16	\$153.46	\$139.72	
	\$112.82	\$114.84	\$109.48	\$116.77	\$127.73	\$136.06	\$117.23	\$98.98	\$88.06	\$89.27	\$81.46	\$82.11	\$80.42	\$84.54	\$91.29	\$91.93	\$97.74	\$96.56	\$ 95.07	\$ 97.61	\$ 102.72	\$113.32	\$125.95	\$132.53	\$140.12	\$145.93	\$150.86	\$148.91

October 2005 showed the loss of JAL air service from Japan as well as Hong Kong and Taiwan service from CO.
October 2006 showed the loss of NWA Osaka flights